

2022 Business Plan and Budget Overview — Final Draft

Andy Sharp, Vice President and Chief Financial Officer Finance and Audit Committee Meeting August 11, 2021

RELIABILITY | RESILIENCE | SECURITY











Changing Grid Landscape

- The 2022 Business Plan & Budget (BP&B) supports the ERO's needs to fulfill its mission to assure the effective and efficient reduction of risks to the reliability and security of the grid
 - Priority bulk power system (BPS) risk areas include:
 - Supply chain compromise and increasingly sophisticated cyber attacks
 - Extreme and widespread weather-related events
 - Energy and fuel assurance
 - Increased distributed generation
 - Extraordinary costs to nearly 400 million North American citizens if measures are not taken in response to BPS risks
 - Electricity increasingly essential to everyday life





- Proper resourcing for Reliability Standards
 - Critical Infrastructure Protection (CIP) standard revision considerations necessitated by escalating threats and compromises
 - Changes to operating and planning standards identified by the Reliability Security and Technical Committee
 - Increased activity in the areas of renewable resources and extreme events
- Increased analytics for priority reliability and security risks
 - Collection of generating availability data for solar and wind
 - BPS security, including incorporation of cyber security into system models
 - Risks related to energy and fuel assurance and weatherization

2022 Budget Priorities



- Continued Electricity Information Sharing and Analysis Center (E-ISAC) long-term strategy implementation
 - Succession planning and adoption of organization constructs used by other ISACs
 - Strengthening cyber and physical security analysis and information sharing
 - Key support areas for industry priorities, such as operational technology, Department of Energy 100-Day Plan, and natural gas partnerships
- NERC support services
 - Creating an employee experience that meets the needs of an evolving workforce
 - Managing applications, infrastructure, and cyber threats increasing in sophistication
 - Support for FERC-mandated Regional Entity audits and ERO Enterprise IT security audit
- Partial return to in-person meetings and related travel
 - Balancing value of face-to-face interactions with virtual format efficiencies
 - Best assumption, still well below pre-pandemic levels

ERO Efficiencies



- Despite increasingly sophisticated threats to the BPS, NERC's:
 - Average annual budgeted FTE growth since 2013, including 2022, is 2.1%
 - Principally in E-ISAC and IT security areas, offset by maturity in NERC's core programs
 - Total staff, excluding E-ISAC & Cybersecurity Risk Information Sharing Program (CRISP), Reliability Assessment and Performance Analysis (RAPA), and IT, is less in 2022 than 2013
 - 2021 budget and assessment held artificially flat during uncertainty of the pandemic
 - Total 2022 budget, assessment, and FTEs remain <u>lower</u> than pre-pandemic projections for 2022 in 2020 BP&B
 - Two-year average (for 2021 and 2022) budget and assessment increase is 3.2% and 4.5%, respectively

ERO Efficiencies



- Align and ERO Secure Evidence Locker (SEL)
 - Promotes effectiveness and efficiency by improving Compliance Monitoring and Enforcement Program (CMEP) consistency, quality, and data security
 - Significant savings over "avoided cost" to rebuild individual applications
- NERC investments for ERO Enterprise cyber and data security
 - ERO SEL
 - Dedicated resource to lead overall ERO Enterprise security strategy
 - ERO Enterprise IT security audit
- ERO Enterprise collaboration groups
 - Knowledge and best practice sharing
 - Identification of efficiency opportunities, e.g., training and joint purchasing



2022 Budget and Assessment

- Budget \$88.0M (\$5.1M or 6.2% increase from 2021)
 - Increase primarily driven by personnel costs, consultants and contracts, and software licenses and support
 - Partially offset by CMEP maturation
- Assessment \$78.4M (\$6.4M or 8.9% increase from 2021)
 - Excludes any use of reserves to offset assessments, subject to final Board of Trustees (Board) approval
- FTEs 223.7 (net increase of 10.3 or 4.8% from 2021)
 - Support for key focus areas and strategies



2022 BP&B Development Overview

- Draft 1 posted for stakeholder comment May 25–June 18
 - Budget \$88.7M (7.0% increase); Assessment \$79.1M (9.9% increase)
 - Six comment submissions received
 - Support for emphasis on addressing priority BPS reliability and security risks
 - Concerns with increases in light of perceived fiscal pressures facing industry
 - Requests for clarifications and recommendations for increasing efficiency
 - Response to comments posted on NERC website
- Draft 2 posted for stakeholder comment July 15–28
 - Budget \$88.0M (6.2% increase); Assessment \$78.4M (8.9% increase)
 - Refinement of costs and Washington, D.C. office rent reduced
 - No comments received
- No change to Final Draft from Draft 2, except for minor wording adjustments and inclusion of the most recent 2021 budget projections

NERC NORTH AMERICAN ELECTRIC RELIABILITY CORPORATION

2022 Assessment Details

- Assessment \$78.4M (\$6.4M or 8.9% increase from 2021)
 - Excludes any use of reserves to offset assessments
 - Avoids rebound effect on 2023 assessments
 - Maintains adequate reserve levels to accommodate potential one-time costs for Atlanta office lease change decisions
 - Recognizes Regional Entity reserve draws benefit aggregate LSE assessments
 - Assumes no capital financing, other than IT equipment and A/V leases
 - Few "one-time" expenses
 - Avoids future year debt service
- Assessments by country (based on 2020 NEL)
 - US: \$70.7M (\$5.7M or 8.8% increase over 2021)
 - Canada: \$7.4M (\$606k or 8.9% increase over 2021)
 - Mexico: \$263k (\$36k or 15.7% increase over 2021)



Projected Reserve Balances

- Total projected reserves at end of 2021 \$11.1M
 - Operating Contingency Reserve (OCR) \$6.3M
 - 8.6% of budget (slightly above target range)
 - Assessment Stabilization Reserve (ASR) \$2.5M
 - Other reserves \$2.3M
- Total projected reserves at end of 2022 \$11.4M
 - OCR \$6.3M
 - 8.0% of budget (slightly above target range)
 - ASR \$2.5M
 - Other reserves \$2.6M



Preliminary 2023 and 2024 Projections

- 2023 vs 2022
 - Budget increase of 5.1% (\$4.5M)
 - Assessment increase of 5.5% (\$4.3M)
 - FTE increase of 4.2% (9.4 FTEs)
- 2024 vs 2023
 - Budget increase of 5.1% (\$4.7M)
 - Assessment increase of 5.1% (\$4.2M)
 - FTE increase of 3.6% (8.5 FTEs)
- Preliminary projections by management do not reflect Board endorsement or approval
- Assessments do not yet factor in any potential use of reserves



Preliminary 2023 and 2024 Budget Assumptions

- Continued resource additions and system enhancements to address priority BPS reliability and security risks
 - Resource needs under ongoing strategic review
 - System enhancements subject to scoping, requirements building, and business case development where applicable
- Salary and benefit increases consistent with historical precedent;
 prospective inflationary pressures not reflected
- Gradual increase in meetings and travel expenses, still below pre-COVID levels
- D.C. office savings continue
- No changed assumption for Atlanta office lease incorporated yet while options are explored





Questions and Answers





Additional Information



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2022 Budget by Category

- Personnel \$52.0M (7.8% increase from 2021)
 - 3% salary increase (2.5% merit and 0.5% equity/market)
 - Medical insurance premium increase lower than previous years
 - Net increase of 10.3 FTEs (14 new positions, offset by 3 productivity gains)
 - Standards and analytics, E-ISAC & CRISP, IT security, and workforce strategy
- Meetings and travel \$2.6M (18.5% increase from 2021)
 - Assuming return to some in-person meetings and related travel
 - Continuing efficiencies gained from virtual meeting formats
- Operating Expenses \$30.3M (5.3% increase from 2021)
 - Return of consulting support deferred in 2021; increased audit support
 - Software licenses and support escalation and increased focus on security
 - D.C .office rent reduced, reflecting new lease assumptions
 - Assumes existing rent schedule for Atlanta office as options are explored

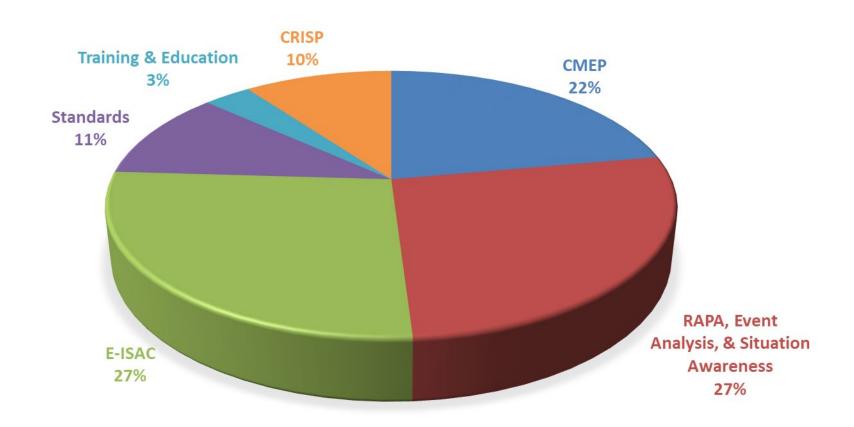


2022 Budget by Category

- Fixed Assets \$4.1M (49.7% increase from 2021)
 - \$2.0M for refresh of A/V lease, offset by lease proceeds (budget neutral)
 - Return to investment in data management tools
 - Planned IT equipment replacements
 - Excluding A/V lease purchase, fixed assets decreasing due to Align development completion
- Net Financing Activity (\$1.1M) (230.2% decrease from 2021)
 - Lease proceeds for laptops and A/V equipment
 - Lease principal payments for laptops and A/V equipment
 - Loan principal payments for ERO SEL



2022 Budget by Program Area





2022 Budget NERC and E-ISAC Breakdown

